Quarterly Report on unaudited consolidated results for the second financial quarter ended 30 June 2014

## Notes to the Interim Financial Report

#### 1. Basis of preparation

The interim financial statements are unaudited and have been prepared in accordance with the requirements of Malaysian Financial Reporting Standard ("MFRS") 134: Interim Financial Reporting issued by the Malaysian Accounting Standard Board and Paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad.

The interim financial statements should be read in conjunction with the audited financial statements of the Group for the year ended 31 December 2013.

The following notes explain the events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 31 December 2013.

## 2. Significant Accounting Policies

The accounting policies and methods of computation adopted by the Group as at 31 March 2014 are consistent with those adopted in audited financial statements for the year ended 31 December 2013.

The following MFRSs, Amendments to MFRSs and IC Interpretation were issued but not yet effective and have not been applied by the Group :

# MFRS, Interpretations and amendments effective for annual periods beginning on or after 1 January 2014

Amendments to MFRS 10 Amendments to MFRS 12 Amendments to MFRS 127	Consolidated Financial Statements : Investment Entities Disclosure of Interests in Other Entities : Investment Entities Separate Financial Statements (2011) : Investment Entities
Amendments to MFRS 127	Financial Instruments : Presentation – Offsetting Financial Assets and
	Financial Liabilities
Amendments to MFRS 136	Impairment of Assets – Recoverable Amount Disclosures for Non- Financial Assets
Amendments to MFRS 139	Financial Instruments : Recognition and Measurement – Novation of Derivatives and Continuation of Hedge Accounting
IC Interpretation 21	Levies

## MFRS, Interpretations and amendments effective for annual periods beginning on or after 1 July 2014

Amendments to MFRS 1	First-time Adoption of Malaysian Financial Reporting Standards
•	al Improvements 2011 – 2013 Cycle)
Amendments to MFRS 2	Share-based Payment (Annual Improvements 2010 – 2012 Cycle)
Amendments to MFRS 3	Business Combination (Annual Improvements 2010 – 2012 Cycle
and 20	11 – 2013 Cycle)
Amendments to MFRS 8	Operating Segments (Annual Improvements 2010 – 2012 Cycle)
Amendments to MFRS 13	Fair Value Measurement (Annual Improvements 2010 – 2012 Cycle and 2011 – 2013 Cycle)
Amendments to MFRS 116	Property, Plant and Equipment (Annual Improvements 2010 – 2012 Cycle)
Amendments to MFRS 119	Employee Benefits – Defined Benefit Plans : Employee Contributions
Amendments to MFRS 124	Related Party Disclosures (Annual Improvements 2010 – 2012 Cycle)

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## 2. Significant Accounting Policies (continued)

Amendments to MFRS 138	Intangible Assets (Annual Improvements 2010 – 2012 Cycle)
Amendments to MFRS 140	Investment Property (Annual Improvements 2011 – 2013 Cycle)

## MFRS, Interpretations and amendments effective for a date yet to be confirmed

MFRS 9	Financial Instruments (2009)
MFRS 9	Financial Instruments (2010)
MFRS 9	Financial Instruments – Hedge Accounting and Amendments to
	MFRS 9, MFRS 7 and MFRS 139
Amendments to MFRS 7	Financial Instruments : Disclosures – Mandatory Effective Date of
	MFRS 9 and Transition Disclosures

## 3. Audit qualification

The auditor's report on the financial statements of the Group and the Company for the year ended 31 December 2013 was not subject to any qualification.

## 4. Seasonal or cyclical factors

Generally, sales of our products are enhanced during festive seasons celebrated in Malaysia.

## 5. Unusual items

Other than those stated in the notes, there were no other items affecting assets, liabilities, equity, net income, or cash flows that are unusual because of their nature, size, or incidence.

## 6. Changes in estimates

There were no changes in estimates for the financial period under review.

## 7. Issuance or repayment of debts and equity securities

There were no other issuance and repayment of debt and equity securities, share buybacks, share cancellations, shares held as treasury shares and resale of treasury shares for the current financial year to date.

## 8. Dividend paid

There were no dividends paid in the current quarter.

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# 9. Segment reporting

The Group has three reportable segments, as described below, which are the Group's strategic business units.

- (i) Investment holdings includes the holding of investment in subsidiaries
- (ii) Trading and service includes trading of electrical products and providing general repair and rework services
- (iii) Manufacturing includes manufacturing and distribution of electrical products

	Investment holding		Trading & service		Manufacturing		Elimination		Total	
	2014 RM'000	2013 RM'000	2014 RM′000	2013 RM′000	2014 RM′000	2013 RM′000	2014 RM′000	2013 RM′000	2014 RM′000	2013 RM′000
Turnover										
External										
Local	-	-	73,135	82,106	5,152	5,487			78,287	87,593
Overseas	-	-	74,789	59,918	4,747	10,033			79,536	69,951
Internal	2,859	2,667	5,485	3,944	27,972	34,051	(36,316)	(40,662)	-	-
Total revenue	2,859	2,667	153,409	145,968	37,871	49,571	(36,316)	(40,662)	157,823	157,544
Segment results	(1,708)	(2,095)	8,810	7,609	1,605	3,434	276	83	8,983	9,031
Other income									-	2,713
Finance cost									(1,366)	(1,501)
Interest income									117	123
Profit before tax									7,734	10,366
Tax expense									(1,578)	(2,131)
Net profit									6,156	8,235

Year 2014 refers to 6 months period ended 30.6.2014 as compare to the corresponding 6 months in the preceding year.

## 10. Valuation of property, plant and equipment

The valuations of land and buildings have been brought forward, without amendment from the previous annual financial statements.

## 11. Material subsequent events

As at the date of issue of this quarterly report, there were no material events subsequent to the end of this period reported on that have not been reflected in the financial statement for the said period.

## 12. Changes in the composition of the group

There were no changes in the composition of the Group during the current quarter.

## 13. Contingent liabilities

As at 30.6.2014, the company has given corporate guarantee for banking facilities obtained by subsidiaries to meet the liabilities and financial obligations of its subsidiaries amounting to RM139.81 million. The contingent liabilities of its subsidiaries pertaining to utilise trade line facilities amounted to RM6.69 million.

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## 14. Capital and other commitment

	RM'000
Property, plant and equipment Contracted but not provided	3,840

# 15. Key management personnel compensation

Total compensation to Directors of the Company and other members of key management during the year under review are as follows:

	30/6/14 RM'000	30/6/13 RM'000
Directors of the Company	1,388	1,251
Other key management personnel	4,476	3,707

#### 16. Related party transactions

Transactions with related parties during the quarter under review are as follows:-					
	Transaction value	e 3 months ended	Balan	ce as at	
	30/6/14	30/6/13	30/6/14	30/6/13	
	RM'000	RM'000	RM'000	RM'000	
Sales to :-					
HSL E & E Corp (M) Sdn Bhd	-	-	14	14	
Purchase from :- - Hupson Industries Sdn Bhd	-	-	-	-	

These transactions had been entered into in the normal course of business and had been established under negotiated terms.

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# ADDITIONAL INFORMATION REQUIRED BY THE BURSA MALAYSIA SECURTIES BERHAD LISTING REQUIREMENTS

#### 1. Review of Performance

#### Comparison results of current quarter and previous corresponding quarter

The Group recorded revenue of RM89.25 million for the current quarter under review representing a decrease of 7.2% over revenue of RM96.21 million of previous corresponding quarter.

The Group recorded profit before tax of RM5.88 million for the current quarter under review representing a decrease of 25.8% over profit before tax of RM7.92 million of previous corresponding quarter. The decrease was partly due to one-off recognition of gain on disposal of property in one of the subsidiary in previous corresponding quarter.

## Comparison results of current period and previous corresponding period

The Group recorded revenue of RM157.82 million for the current period under review representing a mere increase of 0.18% over revenue of RM157.54 million of previous corresponding period.

The Group recorded profit before tax of RM7.73 million for the current period under review representing a decrease of 25.5% over profit before tax of RM10.37 million of previous corresponding period.

The performance of the business segments for the current period is described as below:

- Investment Holdings Division
   No dividend received from subsidiaries has caused this division recorded loss for the current period.
- 2) Trading and Service Division

The revenue in Trading and Service Division recorded an increase of 5.1% as compared to previous corresponding period mainly due to the market improvement especially from overseas market.

Meanwhile profit before tax has decreased by 16.6% as compared to last corresponding period mainly due to gain on disposal of property had been realised in FY2013 first half year period.

3) Manufacturing Division

The revenue in Manufacturing Division has dropped by 23.6% as compared to previous corresponding period which is mainly due to slow market demand from inter companies.

Profit before tax has decreased substantially by 55.8% which is attributed by low sales and fixed manufacturing cost incurred.

## 2. Variation of results against immediate preceding quarter

The Group recorded revenue of RM89.25 million for the current quarter under review, representing an increase of 30.2% as compared to RM68.57 million in the immediate preceding quarter. Meanwhile, the Group recorded profit before tax of RM5.88 million, representing an increase of 217.2% as compared to the preceding quarter of RM1.85 million.

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## 3. Commentary on prospect

Despite the challenging and competitive business condition, the Board of Directors is pleased with the performance achieved in the current quarter, which was mainly attributed to the Group's adoption of right measures and aggressive marketing strategies.

The Board considers the Group's outlook for the year to be good.

# 4. Profit forecast

Not applicable as no profit forecast was published.

# 5. Tax expense

	Individ	ual period	Cumulative period		
	30/6/14 30/6/13		30/6/14	30/6/13	
	RM'000	RM'000	RM'000	RM'000	
- Current tax expense	665	1,719	891	2,086	
- Deferred tax expense	431	(224)	687	45	
Total	1,096	1,495	1,578	2,131	

The group's effective tax rate for the quarter ended 30 June 2014 is 20.4%.

## 6. Status of corporate proposals

There were no corporate proposals during the current quarter.

## 7. Borrowings and debt securities

(a) Bank Borrowings (current and repayable within 1 year)

Details of the Group's bank borrowings as at the end of this reporting period: -

1 5	Foreign	1 3	Foreign	
	Currency	30/6/14	Currency	31/12/13
	'000 <sup>°</sup>	RM'000	'000 <sup>°</sup>	RM'000
Bank Overdrafts				
Secured		888		408
Unsecured		1,622		880
Banker Acceptances				
Unsecured – denominated in Ringgit				
Malaysia		27,882		34,068
Unsecured – denominated in foreign				
currency	SGD2,110	5,430	SGD1,220	3,171
Revolving Credit				
Denominated in Ringgit Malaysia		1,450		1,250
Denominated in foreign currency	SGD2,200	5,662	SGD2,200	5,716
Total		42,934		45,493

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## 7. Borrowings and debt securities (Continued)

Secured bank borrowings are secured by fixed charges over the long term leasehold or freehold land and building of certain subsidiary company and are guaranteed by the Company. Unsecured bank overdraft and bankers' acceptances are guaranteed by the Company.

The bank overdrafts bear interest at rates 7.28% (2013 – 7.28%) per annum. The banker acceptances bear interest at rates ranging from 1.49% to 5.75% (2013 – 1.49% to 5.75%) per annum.

## (b) Term Loans

Details of the Group's term loans as at the end of this reporting period :-

			Foreign Currency '000	30/6/14 RM'000	J	31/12/13 RM′000
Malaysia	m Loans enominated in enominated in			801		798
currency		lororgin	SGD124	318	SGD142	370
Total				1,119		1,168
Non-Current Term LoansSecured – Denominated in RinggitMalaysia13,719Secured – Denominated in foreign						·
currency Total			SGD3,110	8,003	SGD3,164	<u> </u>
Grand Total				22,841		23,497
Term loans repayment schedule:						
	Total RM'000	Under 1 year RM'000	1-2 y RM'		2-5 year RM'000	Over 5 year RM'000
Secured	22,841	1,119	1,0	093	3,377	17,252
Total	22,841	1,119	1,(	093	3,377	17,252

The term loans are secured by :-

i) fixed charges over the respective subsidiary's long term leasehold or freehold land and building, and

ii) corporate guarantee from the Company.

The term loans bear interest at 1.68% to 7.78% (2013 – 1.68% to 7.78%) per annum.

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# 7. Borrowings and debt securities (Continued)

c) Hire Purchase Creditors

Details of the Group's hire purchase creditors as at the end of this reporting period:-

	30/6/14	31/12/13
	RM'000	RM'000
Hire Purchase Creditors	2,658	2,014
Less: Interest in suspense	223	146
Balance	2,435	1,868
Repayable within one year	1,033	837
Repayable one to five years	1,402	1,031
Balance	2,435	1,868

The hire purchase liabilities bear interest at rates ranging from 2.38% to 6.56% (2013 – 2.38% to 6.56%) per annum.

## 8. Dividend

The Board of Directors does not recommend any interim dividend for the current financial year to date.

## 9. Earnings per share

	Individual Period Preceding year		Cumulative Period	
	Current Quarter 30.6.14	corresponding quarter 30.6.14	Three Months to 30.6.14	Three Months to 30.6.13
Net profit attributable to ordinary equity holders of the parent (RM'000)	4,784	6,425	6,156	8,235
Weighted average number of ordinary shares ('000)	40,059	40,059	40,059	40,059
Basic earning per share (sen)	11.94	16.04	15.37	20.56

Basic earnings per share of the Group is calculated by dividing net profit for the period attributable to ordinary equity holders of the parent by the weighted average number of ordinary shares in issue during the financial period.

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# 10. Disclosure of realised and unrealised retained profits

The Group's realised and unrealised retained profits disclosures are as follows:

	As at 30.6.14 (RM'000)	As at 31.12.13 (RM'000)
Total retained profits of the Company and its subsidiaries: - Realised - Unrealised	67,108 249	60,879 904
Consolidation adjustments	1,431	860
Total Group retained profits as per consolidated accounts	68,788	62,643

# 11. Profit for the period is arrived at after charging/(crediting):-

	Individual Period		Cumulative Period	
			Six	Six
			Months to	Months to
	30.6.14	30.6.13	30.6.14	30.6.13
	RM '000	RM '000	RM '000	RM '000
Depreciation & Amortisation	1,007	801	1,970	1,596
Net (gain)/loss on disposal of property, plant and equipment	4	(1,248)	(137)	(2,437)
Foreign exchange loss / (gain)	14	(153)	(3)	(177)